



Master's thesis

Trondheim, 2012

Master's thesis

Torstein Sunde, Leif Magnus Ranum Ekås

**NTNU**  
Norwegian University of  
Science and Technology  
Faculty of Social Sciences  
and Technology Management  
Department of Industrial Economics  
and Technology Management

Torstein Sunde  
Leif Magnus Ranum Ekås

## Venture Capital Trade Sales

Introducing the Acquirer's Perspective on Venture  
Capitalists' Non-Financial Value-Added

Trondheim, June 2012