

1 **'Social stuff' and all that jazz: Understanding the residual category of social**
2 **sustainability**

3

4 **Abstract**

5 Recently we have seen a substantial increase in pressure for major industries, such as
6 aquaculture, to become more sustainable. When it comes to practical attempts to
7 operationalise sustainable development, however, the 'social stuff' is often neglected. In this
8 paper, we provide a detailed exploration of how the concept of social sustainability is
9 operationalised (and therefore understood) within the aquaculture certification context. We
10 found that a) certification schemes do address social sustainability, but it is not a focus; b)
11 relevant indicators mostly focus on workers' rights, or link directly back to environmental
12 sustainability (through the consequences of environmental impact on humans); and c) the
13 actions required often add little over and above existing legal requirements. Essentially,
14 aquaculture sustainability certification schemes have not (yet) taken the opportunity to further
15 shape our understanding of what social sustainability means, or how it is practiced. The
16 consequence of this may be the impression that major industries are truly sustainable, just
17 because they have obtained sustainability certification.

18

19 **Keywords:** Sustainability, certification, social, indicators, aquaculture

20

21 **1. Introduction**

22 In recent years, there has been a substantial increase in pressure for major industries to
23 become more sustainable (Portney, 2015). Of the three commonly accepted pillars of
24 sustainable development – economic, environmental and social – the social dimension is
25 often the vaguest and least explicit, and even neglected, when it comes to practical attempts
26 to shape sustainable development (Vifell and Soneryd, 2012, Anderson et al., 2015, Ballet et
27 al., 2011, Béné et al., 2019, Eakin et al., 2017, Foran et al., 2014). This is also seen within
28 aquaculture (Andreassen et al., 2016, Osmundsen et al., 2020b, Costa-Pierce and Page, 2010).
29 This is likely due to the intangible, qualitative nature of social sustainability in addition to a
30 lack of awareness of, and consensus on, relevant criteria (Von Geibler et al., 2006, Hicks et
31 al., 2016). Furthermore, the social is often seen and treated together with economic (social-
32 economic), further mystifying the idea of social sustainability (Kuhlman and Farrington,
33 2010). This means that the other dimensions tend to be privileged over the social domain.
34 While often overlooked in favour of the economy (Davidson, 2011), social issues primarily
35 lose ground to the environmental dimension within aquaculture, which is reflected both in the
36 media (Olsen and Osmundsen, 2017) and in aquaculture certification schemes (Osmundsen et
37 al., 2020a). In this paper, we aim to address this disparity through a detailed exploration of
38 how the concept of social sustainability is operationalised (and therefore understood) within
39 the aquaculture certification context.

40

41 *1.1 Conceptualising the ‘social stuff’: three approaches*

42 As a result of criticism pertaining to issues such as emissions, spread of disease, irresponsible
43 sourcing of feed, and conflicts with other marine users, the aquaculture industry has struggled
44 in terms of public perception and trust (BurrIDGE et al., 2010, Graziano et al., 2018, Krause et
45 al., 2015, Osmundsen and Olsen, 2017, Ytrestøyl et al., 2015). This has intensified the
46 ‘sustainable seafood movement’, involving a widespread demand for more responsible
47 practices and increased accountability (Bush and Roheim, 2019). Similar to other industries,
48 the seafood sector has been criticised for neglecting social issues (Kittinger et al., 2017).
49 However, before we turn to social sustainability in aquaculture, and aquaculture certification
50 specifically, it would be pertinent to review how social sustainability is understood in the
51 business world more generally. There are three key business-oriented approaches which

52 consider social matters regarding sustainability: Corporate Social Responsibility, the Triple
53 Bottom-Line approach and Social Licence to Operate. We now present each in turn.

54

55 *Corporate Social Responsibility*

56 Although references to a concern for social responsibility appeared earlier, the body of
57 literature regarding the concept of Corporate Social Responsibility (CSR) began to develop in
58 the 1950's. It expanded during the 1960's and proliferated during the 1970's; since which
59 time the concept has matured (for a discussion on the evolution of the topic, see Carroll,
60 1999). Indeed, it is now a concept which has become dominant in business reporting and
61 almost every corporation has a policy concerning CSR and produces an annual report
62 detailing its activity in this space (Crowther and Seifi, 2018).

63 Despite the broad base of knowledge relating to CSR, there is still some confusion regarding
64 how it should be defined. The broadest definition of CSR is concerned with the relationship
65 between business and society. Dahlsrud (2008), however, suggested there are five dimensions
66 to CSR: the stakeholder dimension (how the organisation interacts with stakeholders
67 including employees), the social dimension (the relationship between business and society),
68 the economic dimension (socio-economic or financial contribution), the voluntariness
69 dimension (going beyond legal obligations), and the environmental dimension (stewardship
70 of the natural environment).

71 In addition to the proliferation of definitions, there are also myriad theories of and approaches
72 to CSR. To 'map the territory', Garriga and Mele (2004) classed the main theories and related
73 approaches into four groups. They suggest that most current theories of CSR focus on one of
74 four main dimensions: (i) producing long-term profits, (ii) using business power responsibly,
75 (iii) integrating social demands, and (iv) doing what is ethically correct for society. The
76 authors further suggest that a new theory on the business and society relationship should
77 integrate all four dimensions. No matter how the concept is presented, it would appear that
78 Crowther and Seifi (2018) are correct when they propose that the debate is "concerned with
79 some sort of social contract between operations and society" (p.11).

80

81 *Triple Bottom-Line*

82 The idea of the Triple Bottom-Line (TBL) has been important in bringing the concept of
83 sustainability into the corporate world. As sustainability has received much criticism for
84 being difficult to put into practice due to its vague character (Custance and Hillier, 1998,
85 Davidson, 2011), the TBL has concretized the concept through the three pillars of
86 environmental, economic, and social sustainability. This tripartite conceptualisation can be
87 traced back to John Elkington (1998), who argued that “[s]ociety depends on the economy —
88 and the economy depends on the global ecosystem, whose health represents the ultimate
89 bottom line (p. 73).” The Triple Bottom-Line has now come to serve as the foundation for the
90 more common understandings of sustainable development (Lehtonen, 2004). In some
91 locations, the concept of the Quadruple Bottom-Line is being used, which includes a
92 governance pillar on top of the standard three. Under this pillar, aspects such as ethics,
93 integrity, financial resilience, community engagement, transparency and accountability are
94 considered (Alibašić, 2018).

95 While the three pillars, or dimensions, of sustainability are increasingly adopted and declared
96 by both private and public organisations, there is limited reflection concerning what they
97 might comprise (Ariffin, 2007). Going back to Elkington (1998), he describes the three
98 ‘bottom-lines’ in terms of different types of capital. The environmental bottom-line includes
99 natural capital; the economic bottom-line includes physical, financial, human, and intellectual
100 capital; and the social bottom-line includes human and social capital.

101 The social dimension has been described as more difficult to grasp and therefore more
102 difficult to address (Lehtonen, 2004), characterised by elaborate issues such as equity, human
103 rights, labour, and the trust and reciprocity associated with social capital (Elkington, 1998,
104 Kittinger et al., 2017, Portney, 2015). From the inception of the TBL concept and continuing
105 today, businesses have been criticised for not acknowledging the importance of the social
106 dimension (Elkington, 1998, Hicks et al., 2016, Pedersen, 2006). However, increasingly more
107 attention is being paid to how social life and human activity is intertwined with the economic
108 sphere, be it social movements’ impact on economic activity or the impact of economic
109 activity on global society (Elkington, 1998, James, 2014, Kittinger et al., 2017).

110 As the name indicates, the TBL is a business-oriented idea, setting the sustainability agenda
111 in a corporate context by addressing economies’ placement *within* society (Mauerhofer,
112 2008). As an approach, the TBL is utilised as a reporting instrument for companies to
113 demonstrate how implemented measures “protect or improve the environment, [...] grow the

114 economy through their own financial bottom line, and [...] improve equity” (Portney, 2015 p.
115 39). With this, the aim is to broaden the centre of attention of businesses beyond profits, to
116 also include planet and people (Henson and Humphrey, 2012).

117

118 *Social Licence to Operate*

119 Historically, the term social licence or social licence to operate (SLO), was used for industrial
120 activities (often mining) in countries with relatively weak regulations, to create legitimacy for
121 industry in the absence of well-established formal institutions. In recent years, SLO is
122 increasingly applied to different types of industries, and across different institutional contexts.
123 Within the marine sector and in aquaculture, SLO is still considered an emergent concept
124 (Kelly et al., 2019), even though some studies have been conducted such as in Scotland
125 (Whitmarsh and Palmieri, 2009, Whitmarsh and Wattage, 2006, Alexander et al., 2014),
126 Greece (Katranidis et al., 2003), Australia (Leith et al., 2014, Alexander and Abernethy,
127 2019), Canada (Rayner and Howlett, 2007), New Zealand (Quigley and Baines, 2014), and in
128 Europe (Alexander et al., 2016a, Alexander et al., 2016b).

129 Social licence has been interpreted and defined in several different ways (Prno and Slocombe,
130 2012, Owen and Kemp, 2013, Kelly et al., 2019), and been contentious (Owen and Kemp,
131 2013, Moffat et al., 2016). A general definition is that SLO is the result of acceptance or
132 approval of an industrial activity by local community stakeholders who are affected by it
133 (Joyce and Thomson, 2000, Nelsen and Scoble, 2006, Moffat and Zhang, 2014, Boutilier and
134 Thomson, 2011). Social licence is often operationalised as trust or approval and this implies
135 that the relationship between a company and the community is one of collaboration, goodwill
136 and characterised by perceptions of having a common/shared experience and goals.

137 There are numerous factors that influence a SLO. The dialogue between the company and the
138 public, and the company’s actions following that, matters for the social licence (Moffat and
139 Zhang, 2014, Mercer-Mapstone et al., 2017, Mercer-Mapstone et al., 2018). Earlier studies of
140 the mechanisms of social acceptability of aquaculture focused on the material outcomes from
141 it, both economic (wages and taxes), environmental and social in terms of employment
142 (Whitmarsh and Palmieri, 2009), and later studies also find that distribution of benefits
143 matters (Alexander and Abernethy, 2019). Governance arrangements that ensure responsible
144 industry performance, and how the public perceives these arrangements as capable of
145 managing the social and environmental impact of aquaculture activities, is influential in

146 creating a SLO (Alexander and Abernethy, 2019, Zhang et al., 2015). In sum, factors such as
147 whether the activities of the firm are deemed acceptable and within social norms, its dialogue
148 with the community, distribution of benefits, presence of collaboration and involvement, and
149 trust in governmental regulation will affect the community's willingness to accept or approve
150 of industrial activities, i.e. granting a social licence.

151

152 *1.2 Operationalising the 'social stuff'*

153 All three approaches situate the private company as an actor 'of and in society', and it is
154 through such a definition that the company receives duties and obligations. As an employer,
155 they must consider labour issues, e.g. fair pay, contracts, health and safety, training. As a
156 social player, they must consider ethical conduct, the consideration of social demands, fair
157 distribution of benefits, equity, and collaboration with society based on trust and reciprocity.
158 The ways in which these three approaches have been operationalised (through such duties
159 and obligations) in aquaculture has been the subject of some scholarly investigation (Costa-
160 Pierce and Page, 2010, Leith et al., 2014, Vince and Haward, 2019, Huemer, 2010, Bailey et
161 al., 2018). However, questions remain regarding whether the activities relating to these
162 approaches are enough in addressing social sustainability. As seen here, all three approaches
163 are characterised by vague definitions, suggesting that they are not easily operationalised.
164 Furthermore, whilst such approaches (particularly SLO) were primarily used by the company
165 to improve relations with relevant stakeholders and communities, they are now increasingly
166 concepts used by environmental justice groups, non-governmental organisations and local
167 communities to contest unpopular industrial developments (Mather and Fanning, 2019).
168 Ways of concretising the 'social stuff' are increasingly originating from outside of the
169 industries themselves.

170 With regards to aquaculture, we have seen a move towards a more hybrid form of governance
171 (where non-state market driven actors contribute to a new form of governance that links the
172 market and community; Vince and Haward, 2019). The market plays an increasing role in
173 determining how sustainability is represented, and operationalised, within this industry
174 (Osmundsen et al., 2020a). Therefore, we must understand how certification schemes
175 represent sustainability, and social sustainability, particularly given the focus of hybrid
176 governance on addressing community concerns about the sustainability of the industry (Vince
177 and Haward, 2019). As such, we ask: a) do aquaculture certification schemes address social

178 sustainability; b) if so, which issues related to social sustainability do they address, and c)
179 how do aquaculture certification schemes address sustainability?

180

181 **2. Material and methods**

182 This study starts from a position of critical realism. As such: a) reality is independent and
183 exists outside of our observations; b) the world as we know and understand it is constructed
184 from our perspectives and experiences, through only what is 'observable'; and c)
185 unobservable structures can cause observable events and the social world can be understood
186 only if people understand the structures that generate events. For this reason, this research
187 study is situated in the qualitative research paradigm and takes an inductive approach.

188 We undertook a comparative analysis of secondary data. We used data collated through the
189 Norwegian Research Council funded SustainFish project. This project constructed a reference
190 model for sustainability in salmon aquaculture, named the “Wheel of Sustainability”
191 (Osmundsen et al., 2020a) against which eight aquaculture certification standards were coded
192 for a variety of sustainability domains and sub-domains. The schemes assessed were: i)
193 Aquaculture Stewardship Council; ii) Global G.A.P; iii) Friend of the Sea; iv) International
194 Featured Standards; v) BRC Global Standards¹; vi) Royal Society for the Prevention of
195 Cruelty to Animals; vii) Global Aquaculture Alliance; viii) Scottish Salmon Producer’s
196 Organisation Standards.

197 Based on the three approaches described above, CSR, TBL and SLO, we identified the sub-
198 domains in the Wheel of Sustainability reference model which were directly relevant to social
199 sustainability. These included: accountability and enforcement, community contributions,
200 coordination of interests and activities, employee interests and well-being, enquiry and
201 learning, equity, labour and employment, representation and negotiation, respect for native
202 culture, social assurance and social capital of local communities (for more information on
203 what each sub-domain consists of, see Amundsen and Osmundsen, 2018). We then re-
204 analysed the data previously coded into these sub-domains.

205 As the first step, we created a database in Microsoft Excel to capture the indicators used by
206 each scheme, which aligned with the relevant social sustainability sub-domains. We used

¹ BRC Global Standards became BRCGS after the research was conducted and is, therefore, referred to as BRC throughout this paper.

207 pivot tables to undertake descriptive statistics on these indicators. As a second step, the data
208 was re-coded, using NVivo 10. The text was coded in two key ways. Firstly, it was coded
209 into themes relating to the area of focus of each indicator. Secondly, the indicators were
210 coded according to the action required by each indicator (e.g. if a measurement was required,
211 if documentation was required or if a process required implementation). The re-coding was to
212 provide richer detail regarding what the indicators referred to.

213 The most obvious advantage of the secondary analysis of existing data is the low cost.
214 Inherent to the nature of the secondary analysis of existing data, the available data are not
215 collected to address the particular research question or to test the particular hypothesis.
216 Another major limitation of the analysis of existing data is that the researchers who are
217 analysing the data are not usually the same individuals as those involved in the data
218 collection process. In this case, however, the researchers were the same individuals.

219 Importantly, whilst we are examining eight different standards, this study is not intended as a
220 comparison of these standards. Rather, we are examining a wide range of standards for
221 sustainable aquaculture in order to obtain a comprehensive picture of which social issues are
222 addressed by sustainability certification, and how these issues are addressed.

223

224 **3. Results**

225 ***3.1 Do aquaculture certification schemes address social sustainability?***

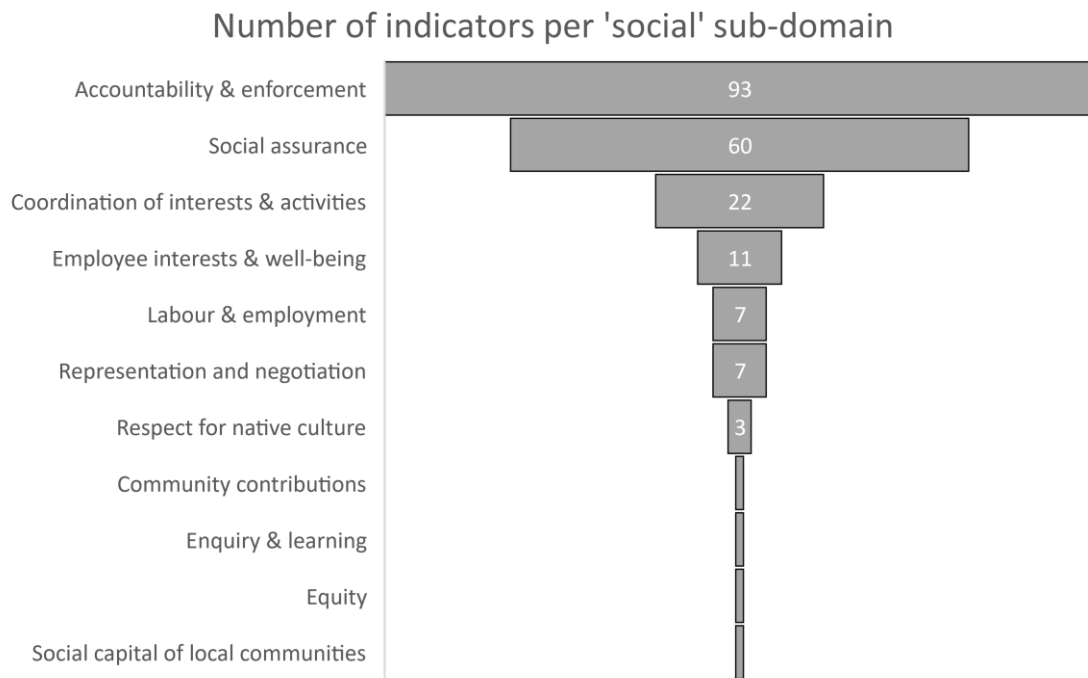
226 In total, 11 per cent of indicators (206 of the 1916 indicators coded in the reference model)
227 were identified as directly relevant to social sustainability. This suggests that social
228 sustainability is addressed by certification schemes, although it is clearly not a key focus.

229

230 ***3.2 What issues related to social sustainability are addressed by aquaculture certification*** 231 ***schemes?***

232 As we explained in the introduction, social sustainability has an intangible nature, with a lack
233 of awareness of, and consensus on, relevant criteria. As such, we seek to understand how
234 social sustainability is defined by the aquaculture certification schemes through which issues
235 they address.

236 Our results indicate that some sub-domains are significantly more present in certification
 237 schemes than others (Figure 1). Accountability and enforcement (93 indicators) and social
 238 assurance (60 indicators) are the sub-domains with the largest number of indicators. For
 239 social sub-domains such as community contributions, enquiry and learning, equity, and social
 240 capital of local communities, we only identified one indicator for each.



241

242 *Figure 1. The number of indicators identified as belonging to each of the sub-domains from*
 243 *the Wheel of Sustainability reference model.*

244

245 As we moved from the sub-domains to a more detailed examination of the text of the social
 246 sustainability indicators, allocating a sub-theme for the area of focus for each indicator
 247 (Figure 2), we found that impacts on the environment or product were the largest area of
 248 concern (62 indicators). This theme included concerns around allergens, biosecurity,
 249 contamination, waste disposal and food safety. For example:

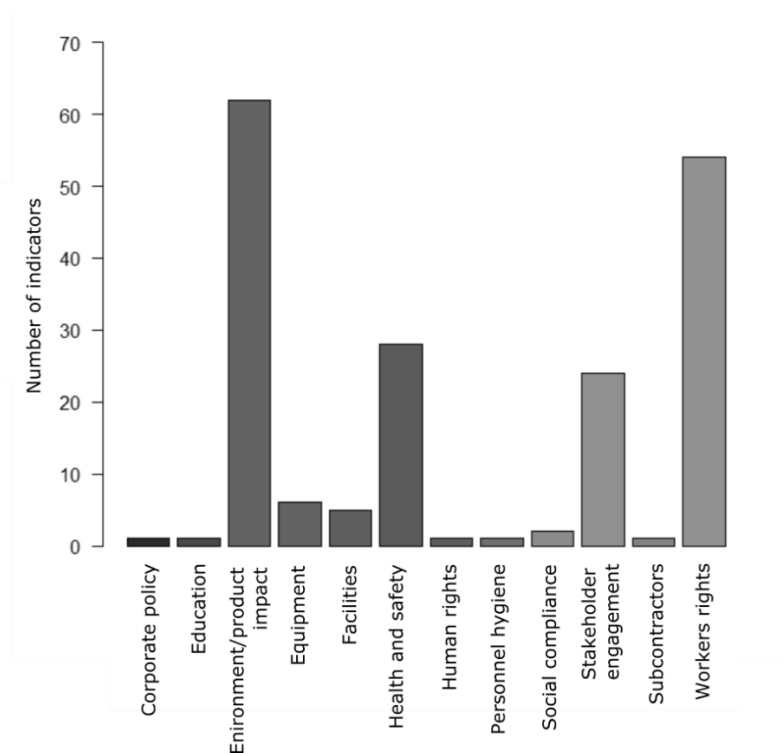
250 *The company shall provide staff facilities, which shall be proportional in size,*
 251 *equipped for the number of personnel and designed and operated so as to minimise*
 252 *food safety risks. Such facilities shall be kept in clean and good condition.*

253 *Has the producer considered how to enhance the environment for the benefit of the*
 254 *local community and flora and fauna? Is this policy compatible with sustainable*

255 *commercial agricultural production and does it strive to minimize environmental*
256 *impact of the agricultural activity?*

257 For this theme, much of the focus is on the consequences that environmental impacts have for
258 people/local communities, or the governance of such, and so are ‘social’ in the broadest sense
259 of the term.

260
261



262

263 *Figure 2. Number of indicators by thematic area of focus.*

264

265 We identified workers’ rights (54 indicators) as the second largest theme area. Workers’
266 rights address the responsibility that companies have for their employees. This theme
267 included sub-themes such as basic/minimum wages, bullying and harassment, child labour,
268 collective bargaining, disciplinary action, discrimination, forced labour, grievances, and
269 workers’ health/transport/housing. For example:

270

271 *The applicant shall meet or exceed the minimum wage rate and benefits required by*
272 *local and national labor laws.*

273 *All work, including overtime, must be voluntary. The facility shall not engage in any*
274 *form of forced or bonded labor.*

275 *If provided, employee housing shall meet local and national standards (e.g., water-*
276 *tight structures, adequate space, heating/ ventilation/cooling), and shall be free of*
277 *accumulated trash and garbage.*

278

279 Health and safety, the third most common theme identified (28 indicators), is also largely
280 related to how workers are treated on-site. This relates to the use of e.g. protective clothing,
281 safe use of boats and diving equipment, first aid, accidents, and training to deal with such
282 issues. In several of these indicators, site sub-contractors and visitors are also referred to,
283 otherwise we would have considered health and safety a sub-set of workers' rights.

284 Stakeholder engagement and consultation (24) emerged as the fourth most commonly
285 analysed theme, far above the remaining identified areas of concern. This theme included
286 sub-themes such as consultation with communities and indigenous peoples, conflict
287 avoidance or resolution, complaints, resource access and public requests for information. For
288 example:

289 *Where applicable, the applicant shall demonstrate dialogue with local native peoples*
290 *and a process for conflict resolution with them under the laws governing their rights.*

291 *Presence and evidence of an effective policy and mechanism for the presentation,*
292 *treatment and resolution of complaints by community stakeholders and organizations.*

293 *The applicant shall accommodate local inhabitants by not blocking access to fishing*
294 *areas and other public resources.*

295

296 Several thematic areas (education, human rights, personnel hygiene, subcontractors and
297 corporate policy) were only mentioned in 0.05% of the indicators (i.e. each in only 1 of 1916
298 indicators). The education indicator focused on a requirement for courses, certificates and
299 degrees for workers. The indicator relating to human rights required a self-declaration on
300 good social practice regarding human rights which was signed by the management and the
301 employees' representative(s) and communicated to the employees. The personnel hygiene
302 indicator required compliance with personnel hygiene requirements to be checked regularly.

303 The subcontractor indicator related to the need for subcontractors to be legally allowed to
304 undertake the work that was required of them. That each of these aspects are only mentioned
305 in a single indicator each suggests that they are not aspects that are considered of huge
306 importance. Lastly, the corporate policy indicator related to the need for the senior
307 management to draw up a policy which covered customer focus, environmental responsibility,
308 sustainability, ethics and personnel responsibility, and product requirements. This was,
309 essentially, a catch-all indicator which could not easily be designated elsewhere.

310

311 **c) How do aquaculture certification schemes assess social sustainability?**

312 As noted in the introduction, social sustainability is notoriously difficult to assess. As such,
313 we seek to understand how the certification schemes have attempted to do this. This section
314 details the types of ‘action’ (what are the assessed organisation expected to do to meet the
315 standard) that are required by the social sustainability related indicators.

316 A total of 235 actions were identified in our analysis, higher than the number of indicators,
317 because on several occasions an indicator required more than one action. Moreover, few
318 indicators were quantitative (in that they required numerical measurements; 10 indicators).

319 Regarding the type of action that is required by these indicators, we see that compliance with
320 national law/legal commitments is the largest action (60 indicators; Figure 3). Examples
321 include:

322 *Where required by legislation, the site shall be registered with, or be approved by, the*
323 *appropriate authority.*

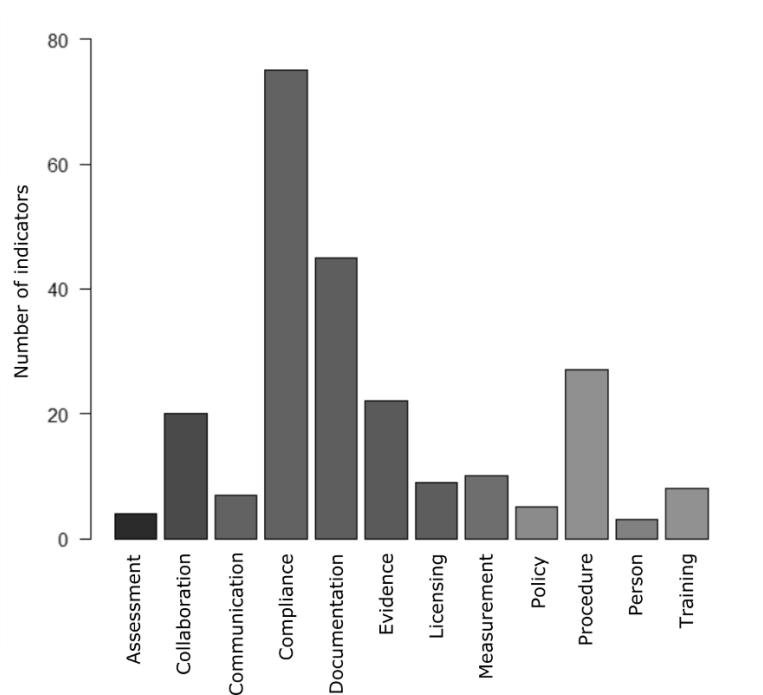
324 *All current legal requirements for waste disposal shall be met.*

325 *All relevant legislation regarding notifiable diseases must be understood and adhered*
326 *to.*

327 This reveals that in many instances, the requisite actions add little over and above existing
328 legal requirements.

329

330



331

332 *Figure 3. Number of indicators by action required.*

333 The second most common way in which social sustainability indicators are assessed is
 334 through the provision of documentation (45 indicators). This may relate to documentation of
 335 new procedures that are required (see below), or it may be the documentation of practices
 336 which already exist. Examples include:

337 *Is there documented evidence indicating regular payment of salaries corresponding to*
 338 *the contract clause?*

339 *There shall be a written worker grievance process, made available to all workers,*
 340 *that allows for the anonymous reporting of grievances to management without fear of*
 341 *retaliation.*

342 *The producer must, through documented evidence, demonstrate that any co-operative*
 343 *management schemes between operations in the same loch/area aimed at reducing*
 344 *sea lice populations have been entered into.*

345 The latter example is an interesting one because of its use of the term ‘evidence’. A
 346 requirement for evidence was stated in 22 of the indicators – however, on many occasions it
 347 was not clear what such ‘evidence’ should look like. For example:

348 *Evidence of regular consultation and engagement with community representatives*
 349 *and organizations*

350 *Evidence that workers are free to form organizations, including unions, to advocate*
351 *for and protect their rights*

352 *Evidence of a functioning disciplinary action policy whose aim is to improve the*
353 *worker*

354 It may be that documentation is the means by which such evidence would be provided.
355 However, because this was often not stated explicitly in the indicator, the requirement for
356 evidence was coded as a separate type of action.

357 Our results also revealed that the establishment of a procedure or process was also a key
358 action by which to assess social sustainability (22 indicators). In some cases, this involved the
359 reporting of issues, in others it involved activities such as internal audits or on-site inspection.
360 Examples include:

361 *The applicant shall demonstrate interaction with the local community to avoid or*
362 *resolve conflicts through meetings performed annually or more often, committees,*
363 *correspondence, service projects or other activities.*

364 *Presence and evidence of an effective policy and mechanism for the presentation,*
365 *treatment and resolution of complaints by community stakeholders and organizations.*

366 *Have effective corrective actions been taken as a result of nonconformances detected*
367 *during the internal self-assessment or internal producer group inspections?*

368 Regarding some of the less-commonly referred-to actions, the indicators are often quite
369 specific – i.e. identify a responsible person, undertake a risk assessment, make sure training is
370 available, or communicate with stakeholders or relevant organisations.

371

372 **4. Discussion**

373 Three key findings have arisen in this study. Firstly, when combined, these aquaculture
374 sustainability schemes can be considered to address *some aspects* of ‘social sustainability’ as
375 determined by the CSR, TBL and SLO frameworks. Secondly, when we examine the actual
376 focus of relevant indicators, they largely focus on accountability and enforcement more
377 broadly, and workers’ rights or environmental sustainability (through the consequences for
378 people/local communities that environmental impacts have) more specifically. As such, can
379 we really state that these standards are considering social sustainability at all? Thirdly, the

380 actions required often add little over and above existing legal requirements. Does this mean
381 that we don't know how to measure social sustainability, and so therefore we just don't?

382 Sustainability certifications appear to have become the 'new fashion' when it comes to
383 advancing sustainability, the idea being that certifications provide businesses with an
384 incentive to use more sustainable practices (Bush et al., 2013). However, there is little
385 evidence to prove such suggestions true. In some cases, it has been suggested that such
386 schemes may lead to improved environmental sustainability, for example reducing
387 deforestation (Carlson et al., 2018) and aquaculture related emissions (Nhu et al., 2016).
388 Much of the criticism relates to the assumed inherent limitations of site/company-level
389 certification, questioning their capability of addressing externalities beyond individual
390 production sites (Amundsen et al., 2019, Bush et al., 2013). Although improvements in
391 environmental sustainability due to certification are often not evident (Gupta and Racherla,
392 2016, Morgans et al., 2018), there is even less evidence regarding economic and social
393 sustainability (although see DeFries et al., 2017 for an example of a weak positive link).

394 Our results suggest that this may be due to two reasons: i) the very limited aspects of social
395 sustainability that are considered within the certification schemes analysed; and ii) the limited
396 inclusion of indicators which go above and beyond what is already required by national
397 legislation. Colantonio (2009) argued that there is no consensus on the definition of social
398 sustainability because the concept is being approached from diverging study perspectives and
399 discipline-specific criteria and that this makes a generalised definition difficult to achieve. In
400 accordance with this view, we find that the social category is too vast, covering highly
401 divergent issues related to local community, civil society, and workers' rights. Social
402 sustainability has, in other words, become a residual category for all those intangible matters
403 involving humans. Such a wide-reaching category has proven unfruitful in addressing the
404 many challenges of both the aquaculture industry and other sectors, as the generality leaves
405 the issues at hand, as well as the allocation of responsibilities, undetermined.

406 Consequently, we argue that there is a need for specification of the many issues grouped
407 together as pertaining to sustainability, and especially social sustainability. It may be that the
408 reference model developed by the SustainFish project (Osmundsen et al., 2020a), which was
409 undertaken as an interdisciplinary project, can start to help address this, at least for seafood
410 certification. This study has further outlined key themes pertaining to the 'social stuff' of the
411 aquaculture industry. Importantly, 'social stuff' as explored here refers to what the industry

412 understands as social sustainability. Being based on the definitions of CSR, TBL and SLO,
413 this also echoes a more general understanding of what socially relevant issues include.

414 We have identified several focus areas pertaining to social sustainability, which are currently
415 barely addressed in existing schemes; for example, respect for native culture, community
416 contributions, enquiry and learning, equity, and social capital of local communities. The lack
417 of standard criteria that address these topics could be related to the intangible, qualitative
418 nature of social sustainability described above. There are, however, ways in which companies
419 can be assessed on these issues. Indicators could include, for example: documentary evidence
420 of native culture considered in site planning and operation, percentage of profit directed to
421 community sponsorship, documentary evidence of opportunities for staff to undertake
422 developmental training, or percentage gender split of those in senior positions.

423 Further research is clearly required to establish the most appropriate indicators for each of
424 these sub-domains. Such a project could take its lead from what is already being done by the
425 seafood industry. Companies contribute to what could be considered social sustainability
426 outside of certification schemes. For example, in their sustainability report 2018, Lerøy
427 Seafood Group (a seafood production and distribution company based in Norway) provided a
428 section on ‘social impact’ detailing issues relating to workers’ rights, but also to social
429 integration, health, supporting young people’s activities, and their contributions to the United
430 Nations Sustainable Development Goals (Lerøy Seafood Group ASA 2018). Aquaculture
431 companies, like most private businesses, are aware of the value of having a positive public
432 image, but apply highly diverse strategies in tending to their public image (Osmundsen,
433 Størkersen et al. 2012). Such strategies range from focusing solely on fish production, to
434 engaging in entrepreneurship, going into politics locally, local community alliances, and
435 research and development partnerships (Osmundsen et al., 2012, Alexander et al., 2014).

436 Through such activities, companies link the provision of socially responsible activities to the
437 sales of their private goods. This means that companies have started to move beyond the role
438 of employer and economic agent, which is already well-addressed by the schemes, towards a
439 role as social agent. Perhaps all is as it should be: if private entities use public resources,
440 should they not, in turn, provide public good? Even so, this has implications for the company.
441 They can never again retract to a more comfortable role as mere economic agents. This also
442 has implications for how we understand the world. The inclusion of social indicators in
443 market instruments such as certification schemes could be viewed as a step forward in the

444 project to shape the world in a way which makes it more adequate to the neoliberal model
445 (Clarke, 2005, Lerner, 2003). Or, such private regulatory initiatives embracing domains
446 traditionally viewed as the responsibility of public regulation might also prove to yield worse
447 outcomes (Overman and Van Thiel, 2016), spurring a counter pendulum movement back to
448 the regulatory state safeguarding public interest.

449

450 **5. Conclusion**

451 The social dimension of sustainability is the least developed pillar of sustainability, and the
452 most neglected, when it comes to practical attempts to shape sustainable development. This is
453 particularly the case when it comes to the social sustainability of resource-intensive industrial
454 development and may be the reason why we have seen a shift from companies leading the
455 charge to other economic/social agents taking control. However, as we have shown in this
456 study, sustainability certification schemes have not (yet) taken the opportunity to further
457 shape our understanding of what social sustainability means, or how it is practiced, at least
458 regarding aquaculture. With the move to hybrid governance in this sphere, incorporating a
459 stronger role for market instruments such as certification, now is the time for the ‘social stuff’
460 to be more fully incorporated into certification schemes. Food production done by, and for,
461 humans in our shared environment is as much of a social challenge as any. Yet achieving
462 sustainability is only feasible through a holistic understanding, and operationalisation, of
463 sustainability.

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